



## **Nick Stokes joins Conterra Asset Management as Senior Vice President**

*Nick Stokes joins Conterra Asset Management as Senior Vice President, as the company is rapidly growing in the agricultural lending and servicing sector.*

Conterra Asset Management (<http://www.ConterraAg.com>) announced today that Nick Stokes has joined the Company as Senior Vice President, Managing Director. Nick brings to Conterra a wealth of experience within the agricultural lending sector, having spent the last two decades with community banks and most recently Rabo AgriFinance, where he managed the Mississippi River region.

Nick will be a major asset to Conterra's rapidly growing lending and servicing businesses. With substantial growth in all portfolio segments, Conterra has grown to over \$2.5 billion of assets under management. Nick will focus on positioning Conterra's Asset Management products and services to clients nationwide. In addition, he will bring to Conterra an institutional perspective relative to origination, loan underwriting and servicing. Nick comments "I am excited to start a new challenge with Conterra, and look forward to working with the entire team to further develop Conterra's already extensive suite of products and services. I am fortunate to be joining such an innovative company that prides itself on top quality service."

Paul Erickson, Conterra's President and CEO said "Nick's experience and industry knowledge will make him a key addition to the Conterra team. With the continued expansion of our Fund Management and Alternative Lending platform, we view Nick's knowledge and understanding of agriculture as key in continuing our growth, product innovation and exceptional service. Nick will play a key role in providing and implementing high quality solutions for our clients." says Mr. Erickson

Conterra is a full service agricultural asset management firm providing solutions to institutional investors, banks, and other agricultural lenders nationwide. In addition to its role providing services to Farmer Mac, Conterra manages Alternative Lending Funds that provide capital to agricultural borrowers in need of Alternative Financing structures.



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